

MARKETING MAJOR (BS TRADITIONAL)

MAN 499	Senior Outcomes	0
Total Credits		52

This program is designed to prepare students with practical marketing skills and knowledge that will be directly applicable to the business world upon graduation. Students learn marketing theory and apply concepts in activities such as electronic commerce, direct marketing, advertising, sales presentations, case analysis and marketing plans. These activities expose students to the practical, challenging and interesting projects and situations they will encounter in their careers. Students develop leadership skills and explore ethics and environmental sustainability. In addition, students earning a BS gain a strong foundation in consumer behavior, social media, and global marketing.

General Education Requirements

All degree seeking undergraduate students must complete the general education (<http://catalog.csp.edu/archive/2019-2020/undergraduate/academic-information/general-education-requirements>) requirements.

Degree Requirements

Bachelor of Science (<http://catalog.csp.edu/archive/2019-2020/undergraduate/academic-information/graduation-requirements/#bs>) degree consists of a major of typically 45 to 60 credits, general education courses, and elective courses totaling a minimum of 120 credits.

Code	Title	Credits
Prerequisites		
ECO 101	America in the Global Economy: Macroeconomics (4)	
MAT 110	Introduction to Probability and Statistics (3)	
Required Courses		
ECO 102	Microeconomics	2
MAN 120	Business Fundamentals and Entrepreneurship	2
CSC 121	Basics of Technology in Business	2
ACC 201	Principles of Financial Accounting	4
MAN 201	Business Analytics	2
MAN 202	Analytics, Modeling, and Techniques	2
MAN 204	Legal Environment of Business	2
FIN 301	Corporate Finance I	4
MAN 301	Organizational Behavior	4
MAR 301	Principles of Marketing	4
Choose 12 credits from the following 5 courses:		12
MAR 312	Consumer Behavior (4)	
MAR 313	Advertising and Promotions (4)	
COM 320	Media and Public Relations (4)	
MAR 470	Digital Marketing (2)	
MAR 471	Global Marketing (2)	
MAR 413	Marketing Research	4
MAR 414	Marketing Strategy	4
MAN 401	Business Strategy and Ethics	4