## MARKETING MAJOR (BA ADULT)

Learn how to be a strategic leader in the field of marketing. This program helps students build practical skills and knowledge that are directly applicable to the ever-changing world of business. Students learn how to analyze critical factors that drive business results and how to formulate marketing efforts that create differentiation in the marketplace.

## **General Education Requirements**

All degree seeking undergraduate students must complete the general education (http://catalog.csp.edu/archive/2020-2021/undergraduate/ academic-information/general-education-requirements/) requirements.

## **Degree Requirements**

Bachelor of Arts (http://catalog.csp.edu/archive/2020-2021/ undergraduate/academic-information/graduation-requirements/#ba) degree consists of a major of typically 32 to 44 credits or two minors, general education courses, and elective courses totaling a minimum of 120 credits.

| Code          | Title   | Credits |
|---------------|---|---------|
| Required      |   |         |
| BUS 380       | Organizational Behavior                       | 4       |
| MAN 120       | Business Fundamentals and<br>Entrepreneurship | 2       |
| MAN 204       | Legal Environment of Business                 | 2       |
| ACC 384       | Applied Accounting and Finance                | 4       |
| or ACC 201    | Principles of Financial Accounting            |         |
| MKM 386       | Marketing Principles                          | 4       |
| BUS 388       | Business Analytics, Tools & Techniques        | 4       |
| MKM 450       | Innovation and Systems Thinking               | 4       |
| MKM 452       | Integrated Promotional Strategy               | 4       |
| MKM 454       | New Media Literacy and Social Media           | 4       |
| MKM 456       | Marketing Information and Analysis            | 4       |
| MKM 490       | Business Strategy Plan                        | 4       |
| Total Credits |   | 40      |