Total Credits

1

57

MARKETING MAJOR WITH EMPHASIS IN DIGITAL MARKETING (BS TRADITIONAL)

This program is designed to prepare students with practical marketing skills and knowledge that will be directly applicable to the business world upon graduation. Students gain a strong foundation in marketing theory and consumer behavior alongside cutting-edge digital marketing skills such as social media marketing, search engine optimization (SEO), and marketing analytics. Activities applying direct marketing, advertising, sales presentations, case analysis, and marketing plans expose students to the practical, challenging, and interesting projects and situations they will encounter in their marketing careers.

General Education Requirements

All degree seeking undergraduate students must complete the general education (http://catalog.csp.edu/undergraduate/academic-information/general-education-requirements/) requirements.

Degree Requirements

Bachelor of Science (http://catalog.csp.edu/undergraduate/academic-information/graduation-requirements/#bs) degree consists of a major of typically 30 to 60 credits, general education courses, upper-level requirements, and elective courses totaling a minimum of 120 credits.

| Code | Title | Credits |
|---|---|---------|
| Prerequisites | | |
| ECO 103 | Macroeconomics (3) | |
| MAT 110 | Introduction to Probability and Statistics (3) | |
| Required Courses | 3 | |
| ECO 104 | Microeconomics | 3 |
| MAN 120 | Business Fundamentals and Entrepreneurship | 2 |
| MAN 204 | Legal Environment of Business | 2 |
| CSC 210 | Microsoft Excel Core | 4 |
| ACC 201 | Principles of Financial Accounting | 4 |
| DMCX 425 | Marketing Analytics | 3 |
| FIN 301 | Corporate Finance I | 4 |
| MAN 301 | Organizational Behavior | 4 |
| MAR 301 | Principles of Marketing | 4 |
| DMCX 300 | Social Media Marketing | 3 |
| DMCX 350 | Email Marketing | 3 |
| DMCX 400 | Search Engine Optimization/Search Engine Marketing (SEO/SEM) | 3 |
| MAR 413 | Marketing Research | 4 |
| MAR 414 | Marketing Strategy | 4 |
| MAN 401 | Business Strategy and Ethics | 4 |
| MAN 499 | Senior Outcomes | 0 |
| Take two of the following three courses for a total of six credits: | | |

| MAR 471 | Global Marketing (2) |
|---------|----------------------------|
| MAR 312 | Consumer Behavior (4) |
| MAR 498 | Marketing Internship (2-4) |